



# Collection Services

Improve Collections and Maintain Doctor/Patient Relationships

Trojan's Collection Services provides you the power to utilize the three largest credit bureaus in the United States: Experian, TransUnion, and Equifax, and helps practices across the country collect millions of dollars in delinquent accounts each year.

## Providing the Power of Three Credit Reporting Agencies!

By special agreement with Experian, Equifax, and TransUnion, Trojan offers the professional services needed to collect past due accounts.

## Track Your Skip Accounts!

Trackers will provide you with current trade and inquiry activity including credit "grantors" telephone numbers, dates of information, and bankruptcy warning messages. With this report, you get a complete ID section. It is your choice whether to take action concerning your consumer.

## Trojan's Collection Services includes Express Collect®

Send your requests and monitor your accounts easily from the convenience of your computer. With Express Collect®, Trojan receives your requests within seconds, and the collection process starts immediately.

**100% of the money collected is sent directly to your office!**

**CALL TO SCHEDULE YOUR INTRODUCTION TO TROJAN'S SERVICES TODAY!**

Trojan will help determine which services work best to increase your Case Acceptance, Production, and Collections.

**800.451.9723**



[www.trojanonline.com](http://www.trojanonline.com)



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## Powerful Letters!

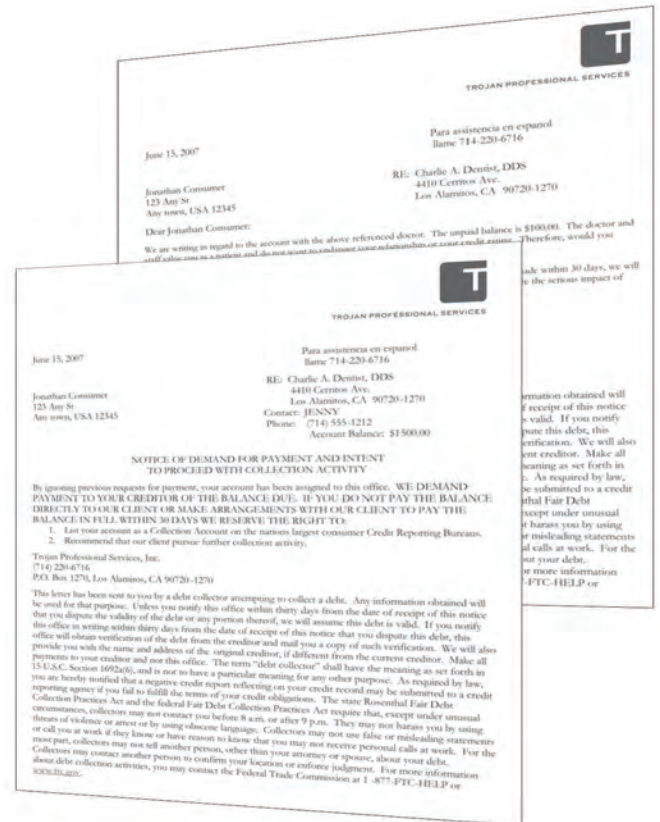
Trojan's' collection letters are simple, to the point, and provide the powerful incentive needed to motivate your debtors to settle their accounts quickly. If the account is not paid within 45 days, the individual is listed as a collection account with the three credit agencies identified above. This negative information can restrict the ability of the debtor to obtain credit.

## When Should You Call a Collection Agency?

Waiting longer than 180 days to begin recovering past due accounts dramatically decreases your chance of getting paid.

## Here are some tips:

- The day after the account becomes past due, place a polite phone call to the person who owes you money. Be sure to log your attempts. Do not record the call unless the laws in your state are followed.
- At 45 days past due, follow up with a past-due letter yourself.
- Remember, people pay health care providers last.
- Patients may believe that there is no consequence in not paying you. Using a collection agency to intervene often prompts a debtor to pay the delinquent debt.
- A collection fee may be passed on to the consumer. Let us show you how!



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TROJAN-COLLECTION SERVICES 2018-04